

6 May 2009

## **HRG WINS NEW CLIENT TALARIS**

**Hogg Robinson Group (HRG) has won the travel management business for Talaris, the global expert in cash handling technology, following a competitive tender.**

HRG will provide both on and offline services to all Talaris employees based in the UK. HRG Online™, an integrated self-booking solution, HRG Travel Watch™, an interactive security system to track travellers anywhere in the world and the HRG Global Pricing Desk™, were key factors in the decision making process for Talaris. All three tools were designed and built in-house by the HRG technology team with the aim of driving down cost whilst increasing security, management information and process facilities.

Matthew Pancaldi, Director of Sales for HRG UK, said: "Winning the travel management business for Talaris is tangible proof of the commercial viability and success of our technology solutions, which are designed and built in-house, combined with our flexible approach to the needs of our clients. Talaris needs a partner who will be able to handle the complex demands of its travellers whilst still ensuring the best deals on air fares for example. In today's climate it is vital that not only do we help to reduce spend, but also that we will be able to help them spend more wisely to ensure their business continues to be done face to face and they derive commercial benefit from the expenditure."

Sue Foster, Head of Corporate Affairs for Talaris, said: "In HRG we have found a travel management partner, who like us strives for efficiency and agility in everything it does and especially in the service it provides clients. I have no doubt that we will extract far greater value from our travel budget thanks to the experts who will be working with us at HRG."

**- Ends -**